



# ALM POSITIONERS

"The real advantage for our customers is having our technicians available to smooth out the installation process. When we walk out the door, the positioner is online, producing for them the way they expected and they're seeing the benefits right off the bat."

**DOUG FEE**  
ALM Service Manager

## ON-SITE INSTALLATION SUPPORT

### POSITIONED FOR SUCCESS, FROM THE START.

Made in the U.S.A.



With an ALM expert technician on your team, your welding positioner installation will be smooth from start to finish.

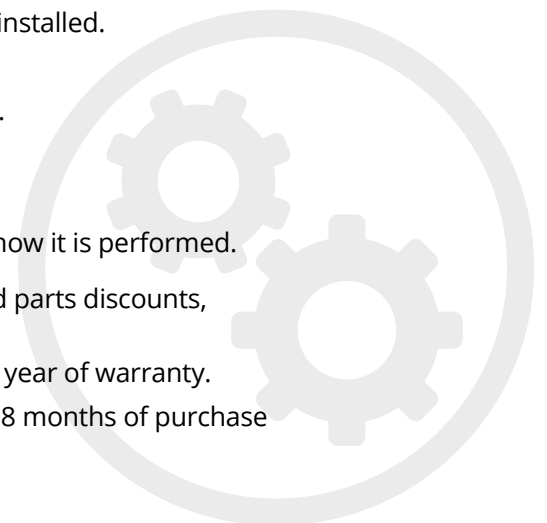
- + Assurance that the headstock and tailstock are properly aligned and installed.
- + Proper shimming to make sure that the system is level.
- + Secure attachment of any purchased rail packages and wobble joints.
- + Optimized PLC settings.
- + Training on the use of the positioner.
- + Review of the recommended preventive maintenance schedule and how it is performed.

**PLUS!** Receive an additional year of warranty, along with installation and parts discounts, when you purchase preventive maintenance package add-ons.

- + All installation jobs on new positioners will come with an additional 1 year of warranty.
- + Purchase a preventive maintenance service to be performed within 18 months of purchase and receive 10% off parts purchases.

#### INVESTMENT:

Service	Cost	Warranty
No installation	No additional cost	12 months
Installation	\$3,000.00 plus time, expenses and material	24 months
PM added to installation	Time, expenses and material	10% off parts for one year





## PREPARING FOR INSTALLATION

We work quickly and efficiently to ensure minimal interruptions. To make the process as quick as possible, we'll ask you to provide:

- Detailed layout of where the positioner will be installed.
- Confirmation that the flooring is rated to handle the weight and torque that it will be subjected to once the system is running.
- Installation of additional tooling, if not purchased from ALM.
- Set up of the parameters of any safety scanners that are purchased.
- Lift management devices.
- An electrician to wire the power cable and any communication wiring.
- At least one staff member available to respond to any needs that may arise.
- Requirements for the min/max heights and rotational speed settings.
- PPE and any safety training requirements for your facility.

### COMPLETE DEDICATION. COUNT ON IT.

ALM Positioners is dedicated to providing complete customer satisfaction. That means meeting our customers' goals by delivering solution-based intelligent positioners with a service experience that is second to none.

**READY TO GET TO WORK?** So are we. Schedule your positioner installation today at [www.almmh.com/service-support/installation/](http://www.almmh.com/service-support/installation/)